

NEWS RELEASES

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Professional

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Husch Blackwell Names Angela Quinn Chief Client Officer

Husch Blackwell is pleased to announce that Angela Quinn has been named to the role of Chief Client Officer (CCO). A newly created position at the firm, the CCO is primarily responsible for shaping and developing the client experience of the firm from initial business development efforts through project completion.

"We wanted to take a more integrated and strategic approach to the way clients experience Husch Blackwell," said Deputy CEO Paul Eberle. "The Chief Client Officer will unify all client-facing activities at the firm – from prospecting and business development to account management and client service initiatives – into one integrated whole. We feel this is the best way to ensure that clients receive a consistently top-tier experience across all of our offices and practices."

Based in St. Louis, Quinn had served as the firm's Director of Operations for its Healthcare, Life Sciences & Education group and was the head of strategic growth. In this prior role, Quinn was part of the joint Express Scripts/Husch Blackwell team recently honored by the Association of Corporate Counsel with its 2017 Value Champion award, a program recognizing collaborations that delivered substantial value to their client organizations by decreasing spend, improving predictability and achieving better legal outcomes.

"I look forward to taking on a lead role in shaping the way clients interact with our firm," said Quinn. "Unifying newer models of client service with traditional legal marketing may be considered a progressive approach for law firms, but it is still premised on a very old idea – that the delivery of superior value and service is at the heart of every client relationship."

Prior to moving into law firm administration, Quinn was a practicing attorney, spending more than a decade successfully litigating a wide range of healthcare-related matters.