



Hal Katz

PARTNER

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OVERVIEW

Hal is a creative thinker, guiding his clients when it comes to business building and problem-solving. He sees both the big picture and specific issues as clients evaluate joint ventures, mergers and acquisitions, contract negotiations or long-term planning.

Hal has focused his practice on the healthcare industry during the last 25 years, representing for-profit, nonprofit and governmental entities. He has been on the front line of healthcare evolution and innovation, witnessing firsthand successes and failures at both the care delivery and business levels. He uses his extensive knowledge to help clients navigate the complexities of the healthcare industry and benefit from lessons learned.

Hal understands deal structure and healthcare regulatory complexities, and understands how to meld the two to ensure we achieve our business objectives. He is a problem solver in all aspects of representation – be it corporate, M&A, transactional or regulatory. We couldn't ask for a better attorney.

— Elliott Feller, MCCI Medical Group, LLC, Vice President, Mergers and Acquisitions

Industry

Healthcare

Services

340B Drug Pricing Program

Clinical Research & Trials

Corporate

Digital Health

Healthcare M&A, Joint Ventures, and Other Transactions

Healthcare Private Equity

Healthcare Providers

Healthcare Regulatory & Compliance Counseling

Medical Staff & Governance

Mergers & Acquisitions

Pharmacy

Private Equity

Securities & Corporate Governance

Software Development & Licensing

HUSCH BLACKWELL

Hal appreciates the opportunity to serve his diverse clients, which range from big to small and from established businesses to startups. He understands the unique needs and objectives of his clients and does not take a “one-size-fits-all” approach when developing a client relationship.

As a recognized authority, Hal is regularly asked by industry leaders to lecture on corporate, transactional and regulatory issues, including business startups, healthcare evolution and collaborations between for-profit and nonprofit businesses.

Experience

Hal focuses on general corporate and transactional areas in the healthcare industry, with extensive experience in the purchase and sale of businesses, mergers and acquisitions, reorganizations, franchises, joint ventures, management services arrangements, managed care and care delivery models, product development, and health technology. He represents private businesses, publicly traded companies, governmental entities and non-profit organizations in strategic planning, corporate governance, launching new lines of business, and operational matters.

Experience

- Hal advised on the creation and design of a B2B and B2C business model for a national behavioral telehealth technology company. Hal tailored the model to comply with federal and applicable state legal and regulatory requirements, including telehealth, corporate practice, fee splitting, privacy and security, and corporate formalities. The model has allowed the client to more quickly and efficiently scale across the country.
- He has advised a regional multispecialty orthopedic group on expansion into the Southeast United States, along with its associated service line management and trauma coverage arrangements.
- He has represented physicians with hospitals, in urban, suburban and rural markets, in creating accountable care organizations (ACOs) for participation in the Medicare Shared Savings Program, and in developing clinical integration for purposes of contracting with commercial third-party payors, on both a fee for service and risk sharing basis.
- He has also served as outside general counsel to a private equity-backed healthcare platforms.

Recognition

- BL Rankings' *The Best Lawyers in America*®, Health Care Law, 2008-2024
- *Chambers USA*, Healthcare, 2007-2024
- *The Legal 500 United States*
 - Healthcare: Service providers, Recommended attorney, 2023 and 2024
- Martindale-Hubbell AV Preeminent
- Thomson Reuters' *Texas Super Lawyers*, Health Care Law, 2003, 2004, 2009-2020
- *Austin Monthly* magazine, Top Austin Attorney, Healthcare, 2022 and 2023

Education

- J.D., University of Houston Law Center
- B.A., University of Texas at Austin

Admissions

- Texas
- Colorado

Community Leadership

- Community Advancement Network, Board of Directors, 2017-2018 and 2022-present
- Integral Care, Board of Trustees, 2010-present; Chair, 2013-2022
- New Milestones Foundation, Board of Directors, 2017-present
- Spine Hope, General Counsel, 2017-present
- CiviCO, General Counsel, 2018-present



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