HUSCH BLACKWELL



Mary Anne O'Connell

SENIOR COUNSEL

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OVERVIEW

Mary Anne assists companies with mergers and acquisitions, sales of businesses and other strategic opportunities.

She represents a number of private equity firms, as well as operating companies, in structuring, negotiating and administering investments in early- and later-stage companies.

Mary Anne also advises public companies on securities law and governance matters and works with clients on private placements of securities. She has been recognized by a number of organizations for outstanding mergers and acquisitions and corporate work, including recently being named as one of the "Top 100 St. Louisans You Should Know to Succeed in Business."

Industries

Financial Services & Capital Markets Manufacturing Technology Transportation

Services

Corporate Mergers & Acquisitions Private Equity Securities & Corporate Governance

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Experience

- Led dozens of acquisitions and sales of manufacturing and distribution companies for private equity funds, ranging in size from \$1 million to more than \$100 million.
- Advised numerous family-owned businesses on structuring sales and selling to outside industry players.
- Assisted with numerous angel and venture capital investments, representing recipient companies and venture investors.
- Counseled manufacturing companies on sale and recapitalization transactions.
- General representation of several privately held manufacturing and distribution companies, such as counseling on various contracting and employment matters, including:
 - Plastics pulverizing, logistics and distribution company
 - Manufacturer of custom cable assemblies and related products
 - Contract machining, mold and tool manufacturing company
 - Manufacturer of medical furnishings, including specialty patient chairs
 - Precision parts manufacturing company
 - Manufacturer of grain storage and related equipment for the agriculture industry
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- Assisted with several public equity and debt offerings for Fortune 1000 manufacturing companies.
- Represented publicly traded U.S. companies of all sizes on compliance with SEC reporting and other regulations and corporate governance matters.

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Recognition

- The Best Lawyers in America®
 - Corporate Law, 2007-2025
 - Mergers and Acquisitions, 2007-2025
- Chambers USA, Corporate/M&A
- Martindale-Hubbell AV Preeminent
- Missouri & Kansas Super Lawyers, Mergers & Acquisitions; Top 50 Women
- Small Business Monthly, Top 100 St. Louisans You Should Know to Succeed in Business, 2017
- Who's Who Legal, Corporate Governance

Education

- J.D., University of Missouri-Kansas City School of Law
 - with distinction
 - UMKC Law Review, Associate Editor
- B.A., Saint Louis University
 - o English

Admissions

- Missouri
- Kansas

Clerkship

The Hon. Howard F. Sachs, U.S. District Court, Western District of Missouri, 1982-1983





2025 Best Lawyers