



## Jameson E. Sauseda

### SENIOR COUNSEL

AUSTIN, TX

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### OVERVIEW

Jameson uses his tax and corporate background to help navigate complex regulatory issues and transactions. He finds creative solutions for clients who range from healthcare organizations to emerging industry startups.

As a member of Husch Blackwell's esteemed Healthcare industry unit, Jameson has developed skills for helping for-profit and non-profit clients with a wide variety of corporate and tax issues, ranging from corporate governance and transactional matters to assistance with federal and state tax incentive programs such as the Texas Enterprise Zone Program.

Jameson utilizes his accounting and tax background to assist leading hospital systems, technology startups and other industry leaders in obtaining their financial and growth goals. Jameson's broad experience and client-focused approach to strengthening each client's business allow him to work across industries at all phases of growth. Jameson enjoys counseling startups and their investors on financing, formation, commercialization and successful exit strategies.

In addition to his corporate and tax experience, Jameson has been on the forefront of emerging therapies in Texas and nationwide. He is a member of the firm's Cannabis and Psychedelics & Emerging Therapies teams. Jameson applies his unique perspective in areas such as psychedelic therapeutics, marijuana, industrial hemp, CBD and other alternative remedies, guiding clients through the ever-changing regulations governing the use and sale of these therapies.

### Industry

Healthcare

### Services

Cannabis

Corporate

Healthcare M&A, Joint Ventures, and Other Transactions

Healthcare Operations

Healthcare Providers

Healthcare Regulatory & Compliance Counseling

Mergers & Acquisitions

Nonprofit Organizations & Religious Institutions

Psychedelics & Emerging Therapies

Securities & Corporate Governance

Startups

State & Local Taxation (SaLT)

Tax

## Experience

### HEALTHCARE

- Represented large healthcare system in numerous hospital affiliations.
- Guided several hospital affiliates through the Texas Enterprise Zone Program application and refund process leading to more than \$3 million in eligible sales and use tax refunds.
- Counseled out-of-state healthcare system on corporate governance and tax exemption changes leading to a determination from the Texas Comptroller that their subsidiary hospital, organized as an LLC, was tax-exempt, resulting in a refund of over half a million dollars.
- Advised a radiology group on the restructuring of their healthcare practice and the creation of a Texas nonprofit healthcare organization and management organization to facilitate the acquisition of the entity by private equity investors.
- Advised numerous single- and multiple-shareholder provider-owned practices on various practice issues including corporate governance, acquisitions, real estate and shareholder matters.
- Represented a large healthcare system in the acquisition of a new headquarters and the tax-exemption of the facility through the Texas Comptroller and the local appraisal district as a tax-exempt healthcare organization.

### CORPORATE

- Assisted national real estate company with creating an investor/franchisee subsidiary system to share profits and incentivize its franchisees and their employees.
- Assisted out-of-state LLC with its application for the Texas Enterprise Zone Program, resulting in an eligible refund of up to \$250,000.
- Negotiated several significant management service agreements, redemption agreements and buy-out agreements related to various industries ranging from real estate development to physician-owned practices.

## Experience

- Served as tax counsel on various acquisition and affiliation transactions, including advising on the implications of a transaction of the organization's tax-exempt status.
- Served on developer's counsel team for Swift Current in the closing of debt financing and a tax equity commitment for a 266 MW solar project located in Southeast Texas. The Husch Blackwell team assisted in the areas of real estate, environmental and permitting, and electric regulatory throughout the purchase, development, debt financing, and funding stages. The transaction was structured to reflect the new U.S. Inflation Reduction Act policy guidance.

## STARTUPS

- Provided end-to-end representation to a healthcare startup from formation to restructuring to a successful exit.
- Represented early-stage marijuana and CBD providers in formation of their businesses and guided them through various regulatory concerns regarding the use and sale of controlled substances.

## Recognition

- *Austin Monthly* magazine
  - Top Austin Attorney, Tax, 2023 and 2024
- *Best Lawyers: Ones to Watch® in America*
  - Health Care Law, 2024 and 2025

## Education

- M.S.A., Texas Tech University, Rawls College of Business
  - University Honors
  - Helen DeVitt Jones Fellow
- J.D., University of Maryland Francis King Carey School of Law
  - Healthcare Law Certificate
  - Leadership Scholar
- B.A., University of Texas at Austin
  - University Honors – *cum laude ampla et magna*
  - Study abroad: Universidad de Cantabria, Spain; Universidad de Cadiz, Spain; and Universidad de Guadalajara, Mexico

## Admissions

- Texas
- New Mexico
- U.S. District Court, Northern District of Texas

## Community Leadership

Catholic Charities of the Texas Panhandle

- Board of Directors, 2013-2016



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