



Megan E. Beebe

SENIOR ASSOCIATE

DENVER, CO

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OVERVIEW

Whether clients are forming, growing or governing businesses, Megan assists in the corporate deals and transactions necessary to move forward.

A corporate attorney, Megan focuses her practice on helping clients of all sizes – from emerging startups to international corporations – establish, grow and protect their businesses. Although she works with clients across all sectors, a particular area of counsel includes the functional food and beverage industry.

Megan counsels companies on all aspects of transactional matters, which includes the initial startup phase, corporate governance, debt and equity financings, and mergers and acquisitions. Her work includes negotiating, drafting and reviewing a wide variety of documents to facilitate the closing of business combinations. Further, Megan provides individualized solutions to clients with a broad array of contracts, including licensing agreements, consulting agreements and service agreements. Megan also develops and updates customized compliance guidelines for functional food and beverage companies across the U.S.

Megan assists clients with contractual agreements including terms and conditions, consulting and professional services agreements.

Industry

Food Systems

Services

Functional Foods & Beverages

Mergers & Acquisitions

Corporate

Cannabis

Private Equity

Securities & Corporate Governance

Experience

MERGERS & ACQUISITIONS

- Represented private equity funds in purchases and sales of portfolio companies, primarily in the manufacturing and consumer goods industries.
- Represented hospitality business in \$240M sale to global company.
- Closed numerous acquisitions of alcohol and non-alcohol beverage brands.
- Advised multiple sell-side and buy-side clients in private equity roll up transactions.
- Represented variety of companies and individuals in other transactions, including buy- and sell-side M&A transactions and investor advisement related to such transactions.

EMERGING COMPANIES AND VENTURE CAPITAL

- Represented companies in early-stage investments, including Seed and Series A rounds.
- Advised clients on early-stage financing, including equity and debt (non-convertible and convertible instruments) angel and institutional capital.
- Advised new ventures on entity and domicile selection, redomiciling, and restructuring.

COMMERCIAL CONTRACTING

- Prepared co-packing and other commercial contracts on behalf of intellectual property holding companies in the food and beverage industries.
- Managed numerous client service teams for commercial contracting.
- Drafted a wide variety of contracts for both large and small companies, including licensing, supply, and manufacturing contracts.
- Assisted with the creation of a global membership network for national consulting firm.

CANNABIS

- Advised LivWell Holdings Inc., in its sale to PharmaCann Inc., the largest privately held, vertically integrated cannabis company in the United States.

Experience

- Advised Medicine Man on the sale of the business to Columbia Care.
- Assisted The Health Center in the sale of the company to a publicly traded special purpose acquisition company (SPAC).
- Represented cannabis cultivator Los Sueños Farms in \$67 million sale to Curaleaf, one of the world's largest cannabis companies.
- Structured several technology and intellectual property holding companies in the cannabis industry that develop and license proprietary technology and trademarks.
- Represented Nutritional High International in a \$10 million acquisition of a dispensary and cultivation facility in California.
- Assisted a family office in entering the state-regulated marijuana space with their initial investment into the space with additional investments to follow.
- Handled corporate formation, financings and commercial contracts for emerging growth cannabis technology and business solution companies.
- Advised medical and adult-use stores, marijuana-infused-products manufacturers and marijuana testing facilities on licensing issues at local and state levels in Colorado.
- Provided research, due diligence, and document drafting and review regarding regulatory, employment, corporate and securities matters to various adult-use, medical and industrial hemp cannabis clients.
- Negotiated the purchase of numerous adult-use and medical marijuana licenses and their associated businesses.
- Advised emerging growth cannabis technology and business solution companies in connection with corporate formation, seed and series A financing and commercial contracts.
- Provided regulatory and compliance guidance to a publicly traded cannabis company in multiple states as in-house counsel.

Recognition

- *The Legal 500 United States*
 - Cannabis, Leading associate, 2023 and 2024
- JD Supra Readers' Choice Awards, Top Author, Data Privacy, 2021

Education

- J.D., University of Denver Sturm College of Law
 - Order of the Coif
 - *Denver Law Review*, Senior Editor
- B.A., University of Dayton
 - *summa cum laude*

Admissions

- Colorado

Community Leadership

Megan serves on the Leadership Council of Positive Coaching Alliance (PCA) and is an active participant in HB Communities for Change.



The Legal 500 United States.