



Molly E. Durbin

SENIOR COUNSEL

DALLAS, TX

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OVERVIEW

Molly partners with her clients to understand their real estate goals and develops a comprehensive strategy incorporating both legal and business approaches to meet their objectives.

Molly represents a range of clients involved in complex commercial real estate transactions, including developers, investors, landlords and tenants. Her practice involves advising clients in the acquisition, development, construction, financing, and disposition of real property, including office, retail, industrial and multifamily projects. Further, she has extensively represented both landlords and tenants in a variety of complex commercial lease negotiations, including office, industrial and retail leases.

She routinely works closely with her clients to think through the strategic and tactical approaches to real estate development and investment. In conjunction with her commercial real estate practice, she represents clients with respect to entity formations, as well as negotiations of joint ventures and other partnership agreements to develop real estate. She also negotiates on her clients' behalf across all other related transactions to achieve their business objectives.

Industry

Real Estate, Development, & Construction

Services

Corporate Real Estate
Real Estate Finance
Real Estate Investment
Retail Real Estate

Case Study

Empowering Change: Zero Electric's Journey with Communities for Change and Husch Blackwell

HB Communities for Change initiative assists Zero Electric to secure a charging station, build it out, and develop the technology they will store at the station.

Experience

- Represented a Texas developer on the acquisition of a retail center in Charlotte, North Carolina for redevelopment and leasing.
- Representation of a client for the acquisition of a multi-million industrial property in Ft. Worth, Texas with a lucrative long-term lease-back to the Seller as the Tenant.
- Successfully negotiated multiple leases on behalf of a tenant client who is a franchisor across the State of Texas for multiple retail sites.
- Represented California client on the successful acquisition of a piece of real property in Austin Texas that had a long-term pre-existing lease with 7-Eleven already existing at the time of purchase.
- Represented a developer in the successful disposition of multiple multi-million industrial warehouses from his portfolio.
- Represented a developer in the construction and disposition of a multi-million-dollar asset to a foreign investor.
- Represented from the Landlord's perspective the drafting and negotiation of several hundred commercial office leases for assets owned and managed by a local Dallas developer.

Education

- J.D., Southern Methodist University Dedman School of Law
- B.S., University of Texas at Austin
 - *summa cum laude*
 - Applied Learning and Development

Admissions

- Texas