



## Kevin Khachatryan

**PARTNER**

LOS ANGELES, CA

PHONE: 213.337.6579

EMAIL: KEVIN.KHACHATRYAN@HUSCHBLACKWELL.COM

### OVERVIEW

With a background as a pharmacist and Associate General Counsel to a large, regional skilled nursing care organization, Kevin represents healthcare clients in a variety of litigation matters.

Kevin assists healthcare organizations in complex litigation, including reimbursement issues, audits, commercial disputes, insurance coverage matters and False Claims Act allegations. He has successfully represented clients in all phases of litigation, from inception to trial, in court and arbitration. Kevin is a valued member of the client service teams for multinational healthcare organizations and major pharmacy benefit managers, routinely working with very sophisticated clients. Kevin regularly assists the firm's coast-to-coast Hospice & Palliative Care team on a broad range of administrative, litigation and regulatory issues related to hospice and post-acute clients.

Kevin has long been passionate about healthcare. While studying to be a pharmacist, he completed a pharmacy-law rotation at a national law firm and became fascinated by healthcare law. He went on to earn his law degree while working as practicing pharmacist.

Prior to joining Husch Blackwell, Kevin worked at a boutique litigation firm in Los Angeles and later served as in-house counsel for a large long-term skilled nursing and post-acute organization where he was frequently involved in executive decision-making, contract negotiations and risk management. He describes the experience as a gamechanger for his approach as an attorney:

### Industries

Healthcare  
Life Sciences

### Services

Commercial Litigation  
Healthcare Litigation  
Healthcare Providers  
Litigation & Alternative Dispute Resolution  
Medicaid Reimbursement Strategies  
Pharmacy

working in-house gave him a unique understanding of the corporate world clients inhabit so that he can fully grasp their business analyses, rationale and goals. Kevin appreciates firsthand how organizations evaluate risk and how their legal needs and strategies fit in with their overall business plans.

In addition to his in-house and on-the-ground background, Kevin has built a reputation as a true problem solver. He's known for taking a unique view of a case and finding solutions to complex problems. Clients praise his outside the box thinking.

### Experience

- As lead counsel, received a complete defense verdict for international transportation company in a negligence action with claimed damages exceeding \$1 million.
- As lead counsel, represented California pharmacy shareholder and officer in the prosecution of a multi-million dollar shareholder derivative lawsuit against majority shareholders and management, obtaining favorable settlement with recovery exceeding client's initial demands.
- Researched, briefed and successfully argued federal dismissal of wrongful death case after contested removal based on novel defenses which led to expansion of the federal officer removal jurisdiction and Medicare preemption of common law tort claims.
- Favorably settled high-exposure coverage determination dispute after removal to federal court by arguing that subcontractor of an employer-funded small group health insurance policy could avail itself of ERISA's preemption provisions.
- Prevailed in arbitration on a cross-complaint in a contentious trade secret, breach of contract and patient-solicitation case brought against client. Kevin was the lead associate handling the matter and served as second chair at the arbitration.
- Secured complete dismissal of California Board of Pharmacy disciplinary penalties against pharmacist client related to improper prescription verification after administrative conference.
- Handled healthcare litigation matters including cases concerning reimbursement, audits, contract disputes, trade secrets and insurance coverage.
- Experienced in handling healthcare, commercial, employment, torts and complex Elder Abuse matters.

## Experience

- As in-house counsel, proactively identified and resolved legal matters with the company's compliance, human resource, clinical, marketing and risk-management teams. Drafted, reviewed and negotiated vendor contracts.
- As in-house counsel, worked in conjunction with senior corporate personnel to interpret regulations, counseled on business initiatives and drafted company governance documents, correspondence, policies and contract templates.

## Recognition

- Selected to the 2020 *Law360* Health Editorial Advisory Board
- International Journal of Health Policy and Management (IJHPM), Expert Reviewer

## Education

- J.D., Arizona State University Sandra Day O'Connor College of Law
  - Health Law Certification
  - *Jurimetrics*, *The ABA Journal of Law, Science, and Technology*, Senior Articles Editor
  - William H. Pedrick Scholar
  - Center Scholar, ASU Law Center for Law, Science, and Innovation
- Pharm.D., Midwestern University College of Pharmacy
- B.S., University of California, Los Angeles

## Admissions

- California
- U.S. District Court, Central District of California
- U.S. District Court, Southern District of California
- U.S. District Court, Northern District of California

## Community Leadership

- Society for Orphaned Armenian Relief, Phoenix Chapter, 2013–2017
- American Diabetes Foundation, 2011–2013
- Nurse Family Partnership, 2011



2023 Pro Bono Contributor