



Eric Dama

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OVERVIEW

Eric works closely with in-house counsel and foreign trade teams to help exporters navigate an increasingly complex international trade landscape.

As part of his focus on export controls and trade sanctions, Eric counsels clients on matters involving the Export Administration Regulations (EAR) administered by the Bureau of Industry and Security (BIS), International Traffic in Arms Regulations (ITAR) administered by the Directorate of Defense Trade Controls (DDTC), and economic sanctions administered by the Office of Foreign Assets Control (OFAC). Eric also advises on matters involving the Foreign Corrupt Practices Act (FCPA) and Committee on Foreign Investment in the United States (CFIUS).

Eric guides U.S. and international companies through export licensing and classification requests, voluntary-self disclosures, international trade due diligence, and other regulatory matters. In addition, Eric helps clients navigate internal and external investigations and enforcement actions, as well as internal compliance and training programs. He works with clients in a variety of sectors and industries, including aviation, manufacturing and equipment, cybersecurity, technology, defense contracting, logistics, energy, consumer products, and healthcare.

Prior to joining the firm, Eric served as a member of the court-appointed legal team tasked with monitoring a foreign telecommunications company in the largest export compliance and trade sanctions monitorship in U.S. history. In that role, Eric led and conducted international site visits, investigations, and audits

Industries

Technology
Manufacturing
Transportation

Services

Asia
Europe, the Middle East, & Africa
Export Controls & Economic Sanctions
International
International Trade & Supply Chain
Labor & Employment
White Collar, Internal Investigations, & Compliance

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involving dozens of countries and evaluated the company's compliance with its obligations under settlement and plea agreements reached with BIS, OFAC, and DOJ.

A trained journalist prior to practicing law, Eric is known as an excellent listener willing to think outside the box. He understands that clients may have different measures for success, and his central focus is always on achieving the client's goals and reaching the best resolution possible.

Experience

- Served on the court-appointed monitor team responsible for monitoring a foreign technology company's implementation of a world-class compliance program and investigating potential violations of its plea agreement.
- Served as co-lead counsel on nationwide collective action representing more than 100 claimants.
- Handled matters involving numerous government departments and agencies, including the U.S. Department of Defense, Department of the Treasury, Department of Commerce, Federal Aviation Administration, Department of Veterans Affairs, the U.S. Census Bureau, and the U.S. Postal Service.
- Argued before the Texas Court of Appeals.
- Counseled and advised clients in all areas of employment and personnel issues.
- Led and conducted mediations, depositions, appeals and hearings.
- Successfully tried or resolved majority of federal employee personnel hearings before federal administrative judges.

Recognition

- Thomson Reuters' *Texas Super Lawyers*, Rising Star, 2017-2023

Education

- J.D., Baylor Law School
- B.A., University of Oklahoma
 - *summa cum laude*

Admissions

- Texas
- U.S. District Court, Eastern District of Texas
- U.S. District Court, Northern District of Texas
- District of Columbia

Community Leadership

- World Affairs Council, Member and Contributor

*By appointment only.



International Trade Law: 2024
Year in Review & Outlook for
2025