



## Ali Gaffney

### OF COUNSEL

PHOENIX, AZ

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### OVERVIEW

## Ali draws on nearly two decades in real estate law to support clients' development projects.

Ali first discovered her love for transactions as a law student: a natural writer and researcher, she thrived on document preparation and analysis, and she had a particular passion for collaboration and teamwork. Her enthusiasm for working with clients and other attorneys to build deals that would benefit both sides was confirmed at her first firm, and she soon began to focus on real estate work.

Ali gained extensive experience with leasing, land use, and title and survey review early in her career, negotiating both purchase agreements and loan documents. She also provided general real estate advice to businesses of all sizes before taking a position as in-house counsel to a manufacturing company.

With more than 10 years of in-house experience, Ali has an inside perspective on what matters most to clients. She understands the need for efficiency in outside counsel and the budget concerns that can constrain deals, and she is well used to ensuring that the legal demands of real estate transactions fit with overall business strategy.

Today, Ali provides legal counsel to developers, real estate investors, retailers and institutional lenders in all aspects of commercial real estate development and traditional development work. Her practice includes acquisitions, dispositions, leasing and financing. With a focus on helping clients grow their businesses

### Industry

Real Estate, Development, & Construction

### Services

Construction & Design  
Corporate Real Estate  
Real Estate Finance  
Real Estate Investment  
Retail Real Estate

## HUSCH BLACKWELL

through real property transactions, Ali is known as an efficient, dependable professional who can turn documents around quickly for clients.

### Experience

- Represented manufacturing company as in-house counsel in a variety of real estate activities, including purchases and negotiation and drafting of real property leases.
- Provided legal counsel to developers, real estate investors, retailers, institutional lenders and other local and national clients in all aspects of commercial real estate development, including acquisitions, dispositions, leasing and financing.
- Represented commercial lenders in drafting and negotiation of loan documents, due diligence and title and survey reviews.
- Litigated all stages of claims in complex litigation cases, including general civil litigation, construction law, real estate law and family law.

### Education

- J.D., Arizona State University Sandra Day O'Connor College of Law
- B.A., University of Arizona
  - *cum laude*

### Admissions

- Arizona

### Community Leadership

Ali is actively involved with the Families for Caring Committee at St. Theresa Catholic Church, organizing holiday and other charitable drives. She also volunteers with Catholic Charities.



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