



Salma Taleb

SENIOR ASSOCIATE

THE LINK VIRTUAL

CHICAGO, IL*

OFFICE

PHONE:

PHONE: 312.526.1541

312.655.1500

EMAIL: SALMA.TALEB@HUSCHBLACKWELL.COM

OVERVIEW

Salma represents borrowers, lenders, and financial institutions in a wide range of domestic and cross-border financial transactions.

Salma chose to focus her legal practice on finance for an unusual reason: she sees finance as a people-driven field. Lives and livelihoods are dependent on the larger financial system, and Salma knows that the companies she serves are made up of people—people who will benefit from the deals she supports. She finds great satisfaction in helping clients navigate the complexity of finance law.

Although her practice has expanded to include borrowers as well, Salma began her career representing lenders, major national and international banks, commercial finance companies, and other lending institutions in asset-based, cash flow, acquisition, leveraged, and supply chain and trade receivable finance transactions worth hundreds of millions. She routinely drafts and negotiates loan and security, guaranty, receivable purchase and sale, and participation agreements, as well as legal opinions and related amendments and documentation.

While Salma also handles domestic transactions, much of her practice is cross-border, and she has experience in jurisdictions all over the world. Her experience includes managing a receivables purchase participation project spread over more than 20 countries as the lead associate with a major Spanish bank.

Salma joined Husch Blackwell in 2023 with the aim of expanding her practice into additional forms of financing transactions, as well as borrower representation.

Industry

Financial Services & Capital Markets

Service

Banking & Finance

She was also drawn to the firm's enthusiasm for diversity, equity, and inclusion and the high numbers of women practicing finance law.

With a solid reputation as a highly responsive and reliable professional, Salma is known for her deep international experience. However, she's most known for simply caring about clients: no transaction is ever just a number to her, and she actively works to build personal relationships with the people behind the deals.

Experience

- Represent and advise major national and international banks in a wide range of finance transactions (\$100+ millions) including leveraged finance, asset-based finance, and supply chain and trade receivable finance.
- Negotiate for sellers and funders on international trade receivables and supply chain finance transactions, including liaising with local counsel regarding jurisdictional security and enforceability considerations.
- Draft and negotiate loan and security agreements, guaranty agreements, purchase and sale agreements, participation agreements, legal opinions (i.e., corporate, enforceability, bankruptcy, non-consolidation, and perfection issues), and related amendments and documentation.
- Successfully managed and negotiated receivables purchase participation project (20+ countries) as the lead associate with a major Spanish bank, local and foreign counsels, and foreign sellers.
- Coordinated and strategized with clients and local counsels on ongoing legal projects, including LIBOR transition, ownership transition, and multi-jurisdictional research.
- Represented and advised various banks, commercial finance companies, and institutional lenders on national and international asset-based, cash flow, acquisition finance, and trade finance in middle market lending.

Experience

- Drafted various legal agreements and documents such as guaranty and security agreements, pledge agreements, deposit account control agreement, intellectual property security agreements, and post-closing collateral documentation (including, among others, joinders of new loan parties and supplemental collateral documentation).
- Researched and drafted clients' memoranda and alerts on various financial legal issues such as the Paycheck Protection Program, Main Street Lending Program, and ESG standards.
- Performed legal and financial due diligence on issues related to financing mergers and/or acquisitions of local and foreign entities, healthcare companies, service providers, manufacturing companies, and oil and gas companies.

Education

- J.D., Northwestern University Pritzker School of Law
 - *Journal of International Law and Business*, Senior Editor
- B.A., University of Minnesota

Admissions

- Illinois

Community Leadership

Salma volunteers with the Chicago organization My Blood My Hood City, which focus on building community and creating green spaces in the city. She also serves as a mock trial coach at a local charter school.

On the national level, Salma provides pro bono legal assistance through the National Immigration Justice Center.

*Contact Salma to set up an in-person consultation by appointment in the Chicago office.