



## Lana Yaghi

**PARTNER**

WASHINGTON, DC

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### OVERVIEW

Clients rely on Lana's extensive international corporate and commercial experience to seamlessly navigate them through complex cross-border transactions.

Lana concentrates on corporate and commercial matters in a broad range of industries, with a focus on aviation, cybersecurity, and defense. She regularly advises U.S. and foreign clients on their cross-border business activities, particularly in connection with the establishment of operations and negotiation of commercial arrangements.

A significant portion of her cross-border work relates to the representation of clients, including Fortune 500 companies and high-net-worth individuals, in connection with the acquisition, sale, and financing of corporate aircraft. She represents clients throughout the lifecycle of an aircraft deal, starting with broker agreements through to post-closing matters. She regularly advises clients on various parts of the Federal Aviation Regulations (with an emphasis on Part 91) and the intersection with other U.S. federal and state regulations.

Lana's cross-border work also includes the negotiation and implementation of international commercial arrangements. She works with both foreign companies doing business in the U.S. and U.S. clients engaged in foreign markets. A large volume of this work is focused on the representation of aerospace, defense, and cybersecurity companies in connection with their foreign military sales and direct commercial sales activities with U.S. partners and allies, including Poland, Qatar, and other GCC jurisdictions.

### Industries

Manufacturing  
Transportation

### Services

Aviation  
Commercial Contracting  
Corporate  
Europe, the Middle East, & Africa  
International  
Mergers & Acquisitions

# HUSCH BLACKWELL

Known for being solution-oriented and always available to talk through issues large and small, Lana is perhaps most valued for her ability to work well with clients and deal partners all over the globe.

## Experience

### AVIATION INDUSTRY

- Represented corporations and high net-worth individuals in connection with domestic and cross-border acquisitions, sales, and financings of new and used aircraft, including Boeing, Bombardier, Dassault, Embraer, Cessna, and Gulfstream.
- Advised clients on Parts 43, 91, 135 and 145 of the Federal Aviation Regulations, Federal Election Commission regulations, U.S. citizenship requirements, trust structures, and the Uniform Commercial Code in connection with their ownership of corporate aircraft.
- Lead counsel for flight school in connection with all regulatory advice pertaining to aviation operations and aircraft acquisition and maintenance.
- Represented two Fortune 500 companies in connection with restructuring of aviation operations following corporate reorganization.
- Assisted client in the purchase of a Falcon 2000LXS, handling the entire transaction from negotiation of the letter of intent to preparation and execution of closing documentation.
- Devise aircraft ownership structures for clients and prepare and negotiate joint ownership agreements, time sharing agreements, interchange agreements, lease agreements, support services agreements, management agreements, and hangaring agreements. Represent clients in the purchase of fractional ownership interests of aircraft. Negotiate management agreements and fractional lease agreements.
- Represented seller in the sale of a Falcon 900LX.

### GENERAL CORPORATE MATTERS

- Advised corporations on the acquisition of U.S. aircraft parts companies and flight training academies in the U.S.

## Experience

- Acted as outside general counsel to U.S. and European companies with respect to their international operations.
- Represented major U.S. aerospace and defense corporations in negotiating contracts for the sale of goods and services to foreign public and private entities.
- Advised foreign and domestic clients on establishment and structuring of corporate set up and operations within the United States.
- Acted as lead counsel in advising conglomerates and multinationals on establishment and liquidation of different types of legal entities in the U.S. and internationally, including Algeria, Egypt, Morocco, Qatar, Egypt, UAE, Oman, Kuwait, and Poland.

## Recognition

- 40 Under 40 Award, Middle East Policy Council, 2023
- Best Lawyers in America, "Ones to Watch," Corporate Governance and Compliance Law, Corporate Law & Transportation Law, 2021-present
- D.C. Rising Star, National Law Journal, 2020

## Education

- J.D., Syracuse University
- B.B.A., American University of Beirut
  - Dean's Honor List
  - Beta Gamma Sigma Honor Society

## Admissions

- District of Columbia
- New York

## Community Leadership

Lana serves on the board of the American Task Force for Lebanon, an organization for prominent Americans of Lebanese descent who work to strengthen the historic U.S.-Lebanon relationship.