



Josh Vasquez

ASSOCIATE

AUSTIN, TX

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OVERVIEW

Josh partners with clients to further their business goals through commercial real estate transactions.

Josh was drawn to the practice of law out of a desire to pursue a career where he could have a real-world impact. He quickly realized that real estate law was a perfect fit: he finds great satisfaction in seeing the tangible results of clients' transactions, and he loves knowing that he's helped clients grow their businesses in such a concrete way.

As an extrovert who thrives on collaboration, Josh cites simply working with clients as his favorite part of his job. He's excited to learn as much as possible about clients' businesses and business goals so that he fully understands the purpose of each real estate transaction, and he loves being a full part of a client's team. Known for always seeing the bigger picture and keeping the client's goal front and center, Josh gets deals done so that clients can reach their business goals.

Josh's practice covers a wide range of commercial real estate transactions. His experience includes representing purchasers and sellers in acquisitions and dispositions of commercial properties, including office, retail, mixed-use, and industrial; representing landlords and tenants in office, retail, and industrial leasing; and representing a broad range of clients including developers and joint ventures in connection with various commercial real estate transactions across the United States.

Industry

Real Estate, Development, & Construction

Services

Corporate Real Estate

Retail Real Estate

Experience

- Drafted numerous commercial leases on behalf of a national bank in their expansion project across the Dallas/Fort Worth Metroplex.
- Assisted in acquisitions of a residential housing developer with its multi-family portfolio across the United States.
- Assisted lead counsel with representing seller in the sale of a portfolio of 26 industrial properties (totaling approximately 12.6 million rentable square feet) located throughout the United States.
- Assisted lead counsel with representing the joint venture partner in the acquisition of raw land and development of a master planned community in Austin, Texas.
- Assisted lead counsel with representing seller in the sale of a portfolio of five mobile home community properties located throughout the United States.
- Drafted numerous commercial leases (office, retail, and industrial) on behalf of landlords and tenants, including multi-floor and whole-building office leases with building naming rights, whole-building industrial leases, long-term, single-tenant triple-net leases, and office and retail build-to-suite arrangements.
- Drafted joint venture operating agreements on behalf of the equity partner for the purposes of acquiring and financing real estate development projects located throughout the United States.
- Drafted real property purchase and sale and leasing-type agreements, including but not limited to easement agreements, consents, termination agreements, and sublease and assignment agreements.

Education

- J.D., Southern Methodist University Dedman School of Law
 - *cum laude*
 - *SMU Law Review*, Staff Editor
- B.A., Texas A&M University

Admissions

- Texas

Community Leadership

Josh prioritizes pro bono service and was active with the Dallas Volunteer Attorney Program until his recent move to Austin. He looks forward to taking on pro bono opportunities in his new city.