



## Susan Winkelman

### SENIOR PARALEGAL

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#### OVERVIEW

Susan brings over two decades of experience in aiding attorneys with intricate licensing and compliance matters for healthcare providers and businesses.

Susan has a background in assisting a vast range of providers, such as nursing homes, assisted living facilities, hospices, home health agencies, hospitals, clinics, pharmacies, laboratories, and Independent Diagnostic Testing Facilities (IDTFs) with their regulatory licensing and compliance needs.

Susan collaborates with the legal team to pinpoint and address potential issues related to state licensing, certification requirements, Medicaid and Medicare participation, and reimbursement regulations. Her experience covers all 50 states and includes extensive involvement with state and federal agency personnel. She supports various projects, whether they involve a single provider or encompass extensive multi-state provider licensing and certification processes.

Susan also has a wealth of experience in handling both administrative and litigation matters. She has managed numerous cases at multiple jurisdictional levels, encompassing mediation, administrative hearings, and state and federal courts.

#### Industries

Education  
Healthcare  
Life Sciences

#### Services

Healthcare Operations  
Healthcare Providers  
Healthcare Regulatory & Compliance Counseling  
Hospice & Palliative Care

## Education

- B.S., William Woods University
  - Paralegal Studies and Marketing Management